



Pricing and Reference List

Last Revised: November 26, 2007

DB Software Associates

LICENSING SUMMARY

GRIP is licensed on a concurrent user basis, not by the workstation. You are free to install the GRIP client on as many workstations as you want. You are limited by concurrent connections to the database. Most departments purchase one license for every 2 or 3 people that need access. If you have a 10 person gang unit, you will probably want 3 or 4 licenses. Licenses can be acquired in any increment. If you purchase 2 and need 3, you can buy one additional license at a later date.

Any number of users can be licensed.

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FINANCIAL SUMMARY

Below are list prices for GRIP software and services. For an exact price quote, please contact DB Software Associates.

<u>GRIP Software</u>	<u>Cost</u>
GRIP Server Software (1 user)	\$495.00
GRIP Server Software (3 concurrent users)	\$1,495.00
GRIP Server Software (5 concurrent users)	\$2,295.00
GRIP Server Software (10 concurrent users)	\$3,795.00
GRIP Server Software (15 concurrent users)	\$5,295.00
GRIP Server Software (20 concurrent users)	\$6,795.00
GRIP Server Software (30 concurrent users)	\$9,795.00

YOU MAY CHOOSE EITHER AN ANNUAL OR LIFETIME MAINTENANCE

<u>GRIP Software Maintenance (single year/renewable annually)</u>	<u>Cost</u>
GOLD Maintenance (per year) (1 user)	\$495.00
GOLD Maintenance (per year) (3 concurrent users)	\$695.00
GOLD Maintenance (per year) (5 concurrent users)	\$995.00
GOLD Maintenance (per year) (10 concurrent users)	\$1,195.00
GOLD Maintenance (per year) (15 concurrent users)	\$1,345.00
GOLD Maintenance (per year) (20 concurrent users)	\$1,595.00
GOLD Maintenance (per year) (30 concurrent users)	\$2,195.00

<u>GRIP Software Life Maintenance (onetime payment)</u>	<u>Cost</u>
GOLD Lifetime Maintenance (1 user)	\$2,495.00
GOLD Lifetime Maintenance (3 concurrent users)	\$3,395.00
GOLD Lifetime Maintenance (5 concurrent users)	\$4,195.00
GOLD Lifetime Maintenance (10 concurrent users)	\$5,095.00
GOLD Lifetime Maintenance (15 concurrent users)	\$5,695.00
GOLD Lifetime Maintenance (20 concurrent users)	\$6,795.00
GOLD Lifetime Maintenance (30 concurrent users)	\$9,295.00

<u>Installation / Training Support (OPTIONAL)</u>	<u>Cost</u>
On-site Installation and Training (per day)	\$995.00
Remote Web Training and Installation (1/2 day)	\$395.00
Travel Expenses (estimated)	\$995.00

*** MAINTENANCE AND TECHNICAL SUPPORT:**

Maintenance options are outline in the document titled GRIP Support Options

Customization is available at the hourly rate of \$90.00. Customization is considered to be changes to the base product for site specific needs.

NOTES

1. Prices listed are purchase prices for licenses, not prices for operating systems and applications software.
2. Prices do not include freight, sales tax, out-of-pocket expenses, which will be added at cost as applicable.
3. Installation and training price does not include expenses for air travel, lodging, car rental, food, and other items related to installation and/or training. They will be billed separately

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SAMPLE PRICING

1 Single User with annual maintenance

GRIP Single User Software (1 user)	\$495.00
GOLD Maintenance (per year) (1 user)	\$495.00
Total	\$990.00

3 Concurrent Users with lifetime maintenance and web training

GRIP Server Software (3 concurrent users)	\$1,495.00
GOLD Lifetime Maintenance (3 concurrent users)	\$3,395.00
On-site Installation and Training (per day)	\$395.00
Total	\$5,295.00

5 Concurrent Users with annual maintenance

GRIP Server Software (10 concurrent users)	\$2,295.00
GOLD Maintenance (per year) (5 concurrent users)	\$995.00
Total	\$3,290.00

10 Concurrent Users with lifetime maintenance and onsite installation & training

GRIP Server Software (5 concurrent users)	\$3,795.00
GOLD Lifetime Maintenance (10 concurrent users)	\$5,095.00
On-site Installation and Training (per day)	\$995.00
On-Site Travel Expenses	\$995.00
Total	\$10,880.00

GRIP Support Options

Basic Support (90 days Free with any purchase)

- Phone support Monday through Friday, 7-6 PM, voice mail.
- Bug fixes sent via US Postal Service.

Gold Support Package

- Phone support Monday through Friday, 7-6 PM.
- Remote support. The support team at DB Software Associates will be able to log on to your computer using the internet and VPN software, so that any problems can be fixed remotely, and bug fixes and other maintenance can be done.
- **All program updates, enhancements** and bug fixes will be uploaded via internet or US Postal Service.
- **5 hours of limited customization** for your department: customized reports and forms.

NOTE: Any on site support visit or telephone support which was made necessary by improper use of the software by your department employees, tampering with the program code or hardware failure will be charged at the rate of \$90.00 per hour plus travel costs, and will be billed to your department.

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GRIP for Windows REFERENCES

Jackson Police Department

Jackson, Tennessee
Sgt. Leslee Hallenback
901-425-8650
(3 users)

Gathersburg Police Department

Jesse Argueta
Gathersburg Police Department
301/258-6400
(1 user)

Onadonga County Sheriff's Office

Syracuse, New York
Sgt. Kevin Murphy
315-442-5156
(40 users)

Lancaster County District Attorney's Office

Lancaster, Pennsylvania
Det. Bill Chalfant
work: 717-295-5922
fax: 717-295-3692
(15 users)

York Police Department

York, Pennsylvania
Captain Wes Kahley
Work- 717-849-2225
Cell- 717-577-8850
(30 users)

Samantha Dorm, Grant Coordinator
717-771-3827

Polk County Sheriff's Office (Mid-Iowa Narcotics Unit)

Des Moines, Iowa
Mary Clark
515-270-8233
(5 users)